

TO: Mr. J. P. Hurst - England (3) DATE: May 23, 1958
FROM: A. G. Koepfgen

CC: Messrs. R. Abernethy
E. W. Bernitt
W. S. Berry
R. Chapin, Jr.
W. L. Courage
L. Fenn - Toronto
J. J. Gogola - Kenosha
L. Honess - Toronto
R. C. Hurd, Jr.
J. E. Johnson
M. F. Moore
E. T. Nowak
H. G. Paxton
J. W. Raisbeck
G. Romney
R. K. Seidel - Milwaukee Service
L. H. Shippee ✓
W. L. Thoreson
H. S. Turner
J. W. Watson

SUBJECT: SCHEDULE NO. 18 -- SERIES III METROPOLITANS

Attached are three (3) copies of approved Schedule No. 18 -- Series III Metropolitans. This Schedule increases the present daily rate from 36 per day total to 57 per day, starting in July and also reflects Austin's promise to make up the current loss in production by the end of May. You will note that the increase in daily rate starting in July is the result of Domestic increased requirements, even though both Export and Canada have reduced their requirements. The foregoing is the result of an upsurge in Domestic Sales for April and May.

Domestic would prefer increasing their schedule as soon as possible and if you are able to increase shipments before July, please do so.

This Schedule, because of the increased daily rate, is now extended through three (3) working days of April, 1959. You will notice this extends the total cars to be built by 5000 units. While this schedule is not the instrument to authorize you to proceed with the purchase of the 5000 additional units, you can expect our purchasing department to follow up with an official authorization shortly.

Mr. J. P. Hurst
Schedule No. 18 -- Series III Metropolitans
May 22, 1958
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In extending the schedule beyond December we have used our own estimate of the number of working days in each month, if they are incorrect will you please advise.

Customer options will be unchanged from that on Schedule No. 17. They will be as follows:

<u>P</u>		<u>Nash and Hudson</u>	<u>Foreign</u>	<u>Export Excl.</u>
<u>PAINT</u>		<u>Domestic</u>	<u>N. H. Can.</u>	<u>of "GI"</u>
P913-P914	Mardi Gras Red - Frost White	25 %	25 %	25 %
P912-P914	Berk. Green Med.- Frost White	25 %	25 %	25 %
P915-P914	Autumn Yellow - Frost White	25 %	25 %	25 %
P908-P914	Black - Frost White	25 %	25 %	25 %
<u>TIRES</u>				
	White Side Wall	100 %	25 %	50 %
	Black Side Wall	-	75 %	50 %
<u>RADIO</u>		100 %	100 %	100 %
<u>WEATHER EYE</u>		100 %	100 %	100 %

We trust that this schedule meets with Austin's approval and if there are any questions, please advise.

A. G. Koepfgen
A. G. Koepfgen

AGK/ej
Attachment:

SCHEDULE NO. 18 DATE 5-21-58
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE

APPROVED E.W. Bernitt (signed) DATE 5-23-58
 APPROVED R. W. Chapin Jr. (signed) DATE 5-23-58

PRODUCT
 SERIES III 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT FACTORY EST THRU APRIL	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH May DAYS 20			MONTH June DAYS 21			MONTH July DAYS 19			MONTH August DAYS 15			MONTH September DAYS 22			MONTH October DAYS 23			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC LHD:																				
Hard-Top	21637		568	22205		509	22714		883	23597		692	24289		983	25272		1054	26326	
Soft-Top	3495		199	3694		121	3815		120	3935		94	4029		121	4150		117	4267	
Total U.S.	25132	38.3	767	25899	30.0	630	26529	52.8	1003	27532	52.4	786	28318	50.2	1104	29422	50.9	1171	30593	
Over/(Under) Schedule 17	(167)		167	-0-		-0-	-0-		433	433		336	769		444	1213		481	1694	
FOREIGN:																				
<u>EXPORT LHD</u> Hard-Top		704	25	729		35	764		35	799		35	834		35	869		35	904	
Soft-Top		327	12	339		15	354		15	369		15	384		15	399		15	414	
Total Export LHD		1031	37	1068		50	1118		50	1168		50	1218		50	1268		50	1318	
<u>RHD</u> Hard Top		343	13	356		12	368		20	388		12	400		20	420		12	432	
Soft Top		58	4	62		3	65		5	70		3	73		5	78		3	81	
Total Export RHD		401	17	418		15	433		25	458		15	473		25	498		15	513	
Total Export LHD & RHD		1432	2.7	54	1486	3.1	65	1551	3.9	75	1626	4.3	65	1691	3.4	75	1766	2.8	65	1831
Over/(Under) Schedule 17	(120)		(16)	(136)		(5)	(141)		13	(128)		19	(109)		(41)	(150)		(33)	(183)	
<u>CANADA</u> Hard-Top		2287		51	2338		52	2390		-0-	2390		-0-	2390		70	2460		70	2530
Soft-Top		209		22	231		9	240		-0-	240		-0-	240		-0-	240		-0-	240
Total Canada		2496	3.7	73	2569	2.9	61	2630	0.0	-0-	2630	0.0	-0-	2630	3.2	70	2700	3.1	70	2770
Over/(Under) Schedule 17	31		(31)	-0-		-0-	-0-		(63)	(63)		(51)	(114)		45	(69)		20	249	
Total Foreign	3928	6.4	127	4055	6.0	126	4181	3.9	75	4256	4.3	65	4321	6.6	145	4466	5.9	135	4601	
Over/(Under) Schedule 17	(89)		(47)	(136)		(5)	(141)		(50)	(191)		(32)	(223)		4	(219)		(13)	(232)	
GRAND TOTALS																				
Hard-Top	24971	32.9	657	25628	29.0	608	26236	49.3	938	27174	49.3	739	27913	50.4	1108	29021	50.9	1171	30192	
Soft-Top	4089	11.8	237	4326	7.0	148	4474	7.4	140	4614	7.4	112	4726	6.4	141	4867	5.9	135	5002	
Total	29060	44.7	894	29954	36.0	756	30710	56.7	1078	31788	56.7	851	32639	56.8	1249	33888	56.8	1306	35194	
Over/(Under) Schedule 17	(256)		120	(136)		(5)	(141)		383	242		304	546		448	994		468	1462	

SCHEDULE NO. 18 DATE 5-21-58
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE

APPROVED E.W. Bernitt (signed) DATE 5-23-58

APPROVED R. W. Chapin Jr. (signed) DATE 5-23-58

PRODUCT
 SERIES III 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD, ENGLAND

DESCRIPTION	BUILT ACT EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH November DAYS 20			MONTH December DAYS 21			MONTH January, 1959 DAYS 22			MONTH February DAYS 20			MONTH March DAYS 22			MONTH April DAYS 3			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC LHD																				
Hard-Top			585	26911		681	27592		688	28280		573	28853		880	29733		142	29875	
Soft-Top			65	4332		76	4408		94	4502		143	4645		220	4865		36	4901	
Total U.S.		32.5	650	31243	36.0	757	32000	35.5	782	32782	35.8	716	33498	50.0	1100	34598	59.1	178	34776	
Over/(Under) Schedule 17			50	1744		297	2041		782	2823		716	3539		1100	4639		178	4817	
FOREIGN:																				
EXPORT LHD																				
Hard-Top			35	939		35	974		35	1009		35	1044		35	1079		-0-	1079	
Soft-Top			15	429		15	444		15	459		10	469		6	475		-0-	475	
Total Export LHD			50	1368		50	1418		50	1468		45	1513		41	1554		-0-	1554	
RHD																				
Hard Top			20	452		12	464		20	484		12	496		20	516		-0-	516	
Soft Top			5	86		3	89		5	94		3	97		5	102		-0-	102	
Total Export RHD			25	538		15	553		25	578		15	593		25	618		-0-	618	
Total Export LHD & RHD		3.7	75	1906	3.1	65	1971	3.4	75	2046	3.0	60	2106	3.0	66	2172		-0-	2172	
Over/(Under) Schedule 17			(3)	(186)		(15)	(201)		75	(126)		60	(66)		66	-0-		-0-	-0-	
CANADA																				
Hard-Top			77	2607		20	2627		15	2642		10	2652		85	2737		-0-	2737	
Soft-Top			-0-	240		-0-	240		10	250		15	265		50	315		-0-	315	
Total Canada		3.9	77	2847	1.0	20	2867	1.1	25	2892	1.3	25	2917	6.1	135	3052		-0-	3052	
Over/(Under) Schedule 17			27	(22)		20	(2)		25	23		25	48		135	183		-0-	183	
Total Foreign		7.6	152	4753	4.1	85	4838	4.5	100	4938	4.3	85	5023	9.1	201	5224		-0-	5224	
Over/(Under) Schedule 17			24	(208)		5	(203)		100	(103)		85	(18)		201	183		-0-	183	
GRAND TOTALS																				
Hard-Top		35.8	717	30909	35.6	748	31657	34.5	758	32415	31.5	630	33045	46.3	1020	34065	47.1	142	34207	
Soft-Top		4.3	85	5087	4.5	94	5181	5.6	124	5305	8.6	171	5476	12.8	281	5757	12.0	36	5793	
Total		40.1	802	35996	40.1	842	36838	40.1	882	37720	40.1	801	38521	59.1	1301	39822	59.1	178	40000	
Over/(Under) Schedule 17			74	1536		302	1838		882	2720		801	3521		1301	4822		178	5000	